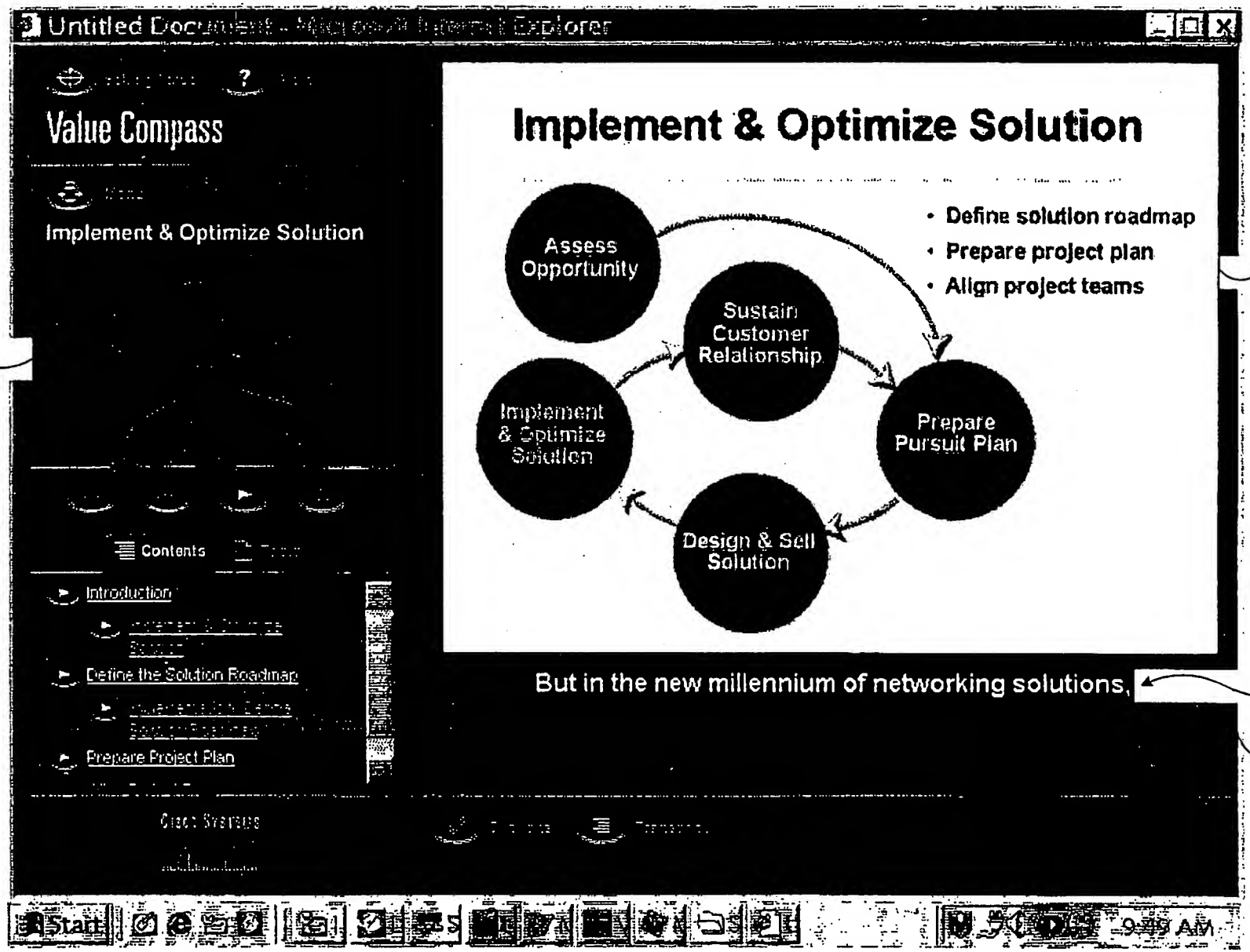
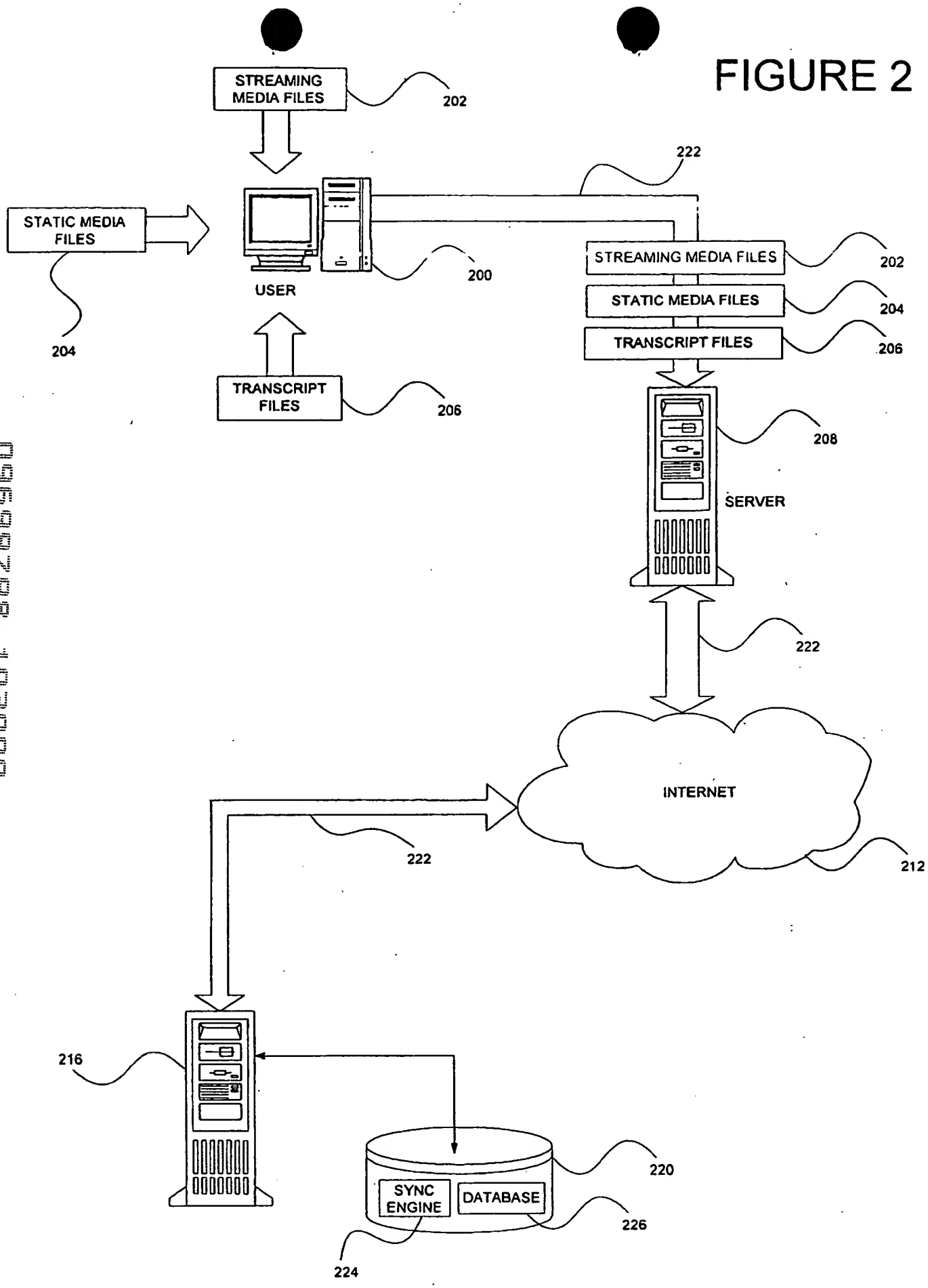
FIGURE 1


Untitled Document - Microsoft Internet Explorer
Value Compass
Implement & Optimize Solution
Contents
Introduction
Define the Solution Roadmap
Prepare Project Plan
Implement & Optimize Solution
Assess Opportunity
Sustain Customer Relationship
Prepare Pursuit Plan
Design & Sell Solution
• Define solution roadmap
• Prepare project plan
• Align project teams
But in the new millennium of networking solutions,
Start
9:49 AM
100
102
104
106

0603-0606-0606

FIGURE 2



0000304 06/06/2006

FIGURE 3

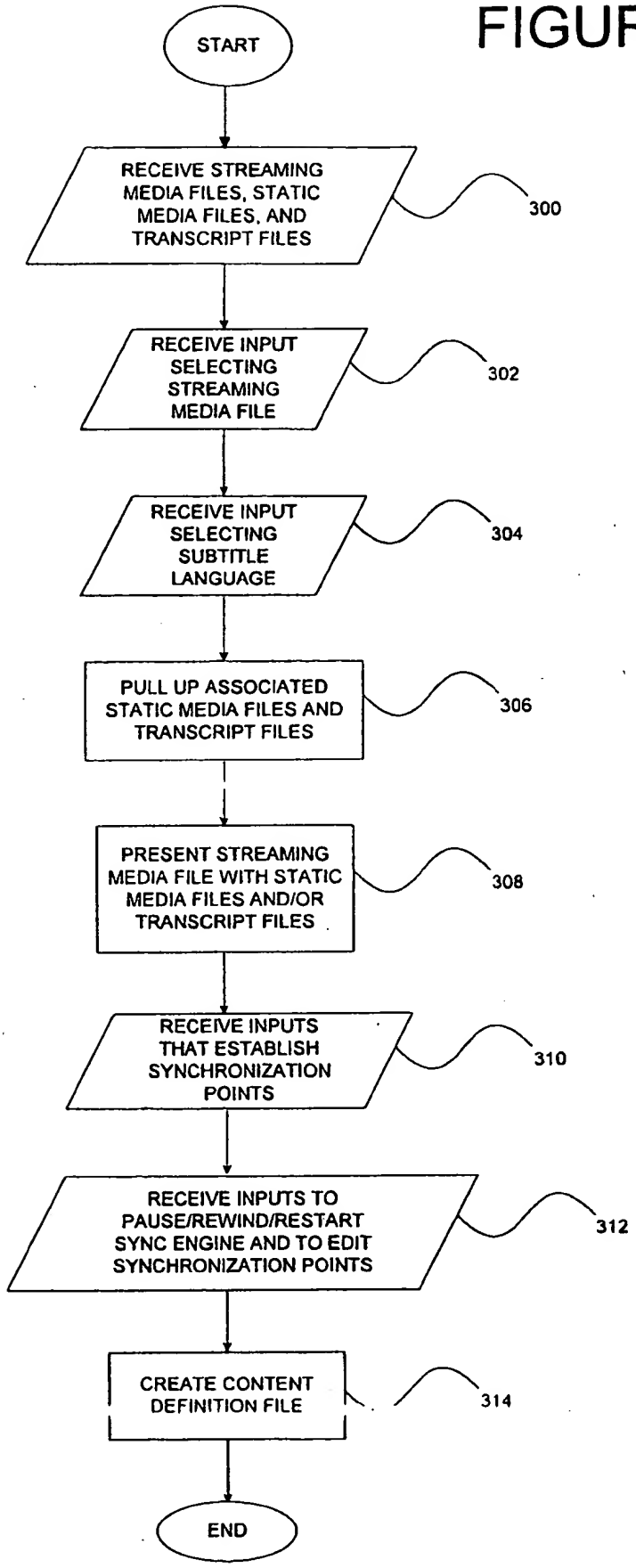


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FIGURE 4

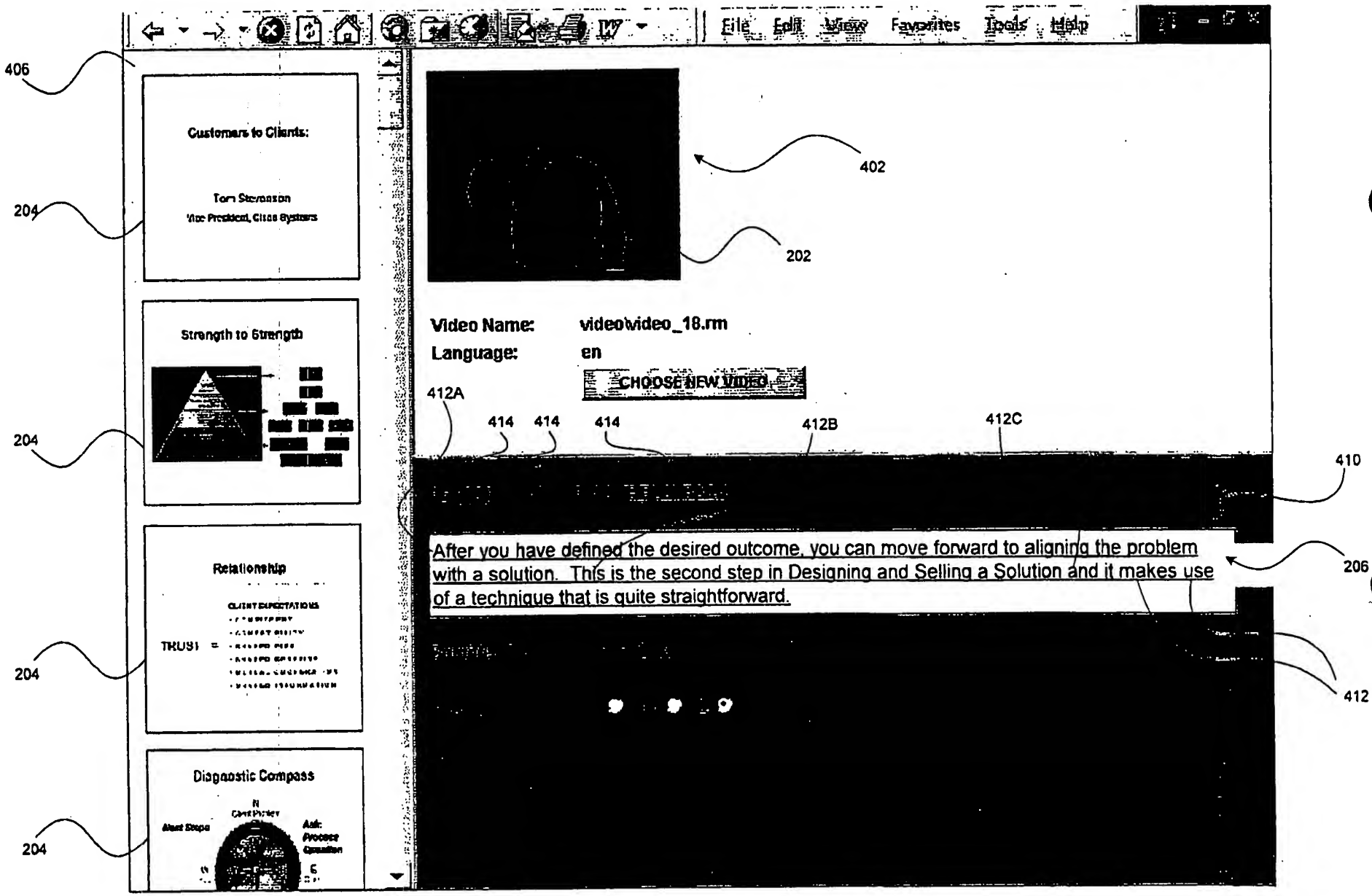
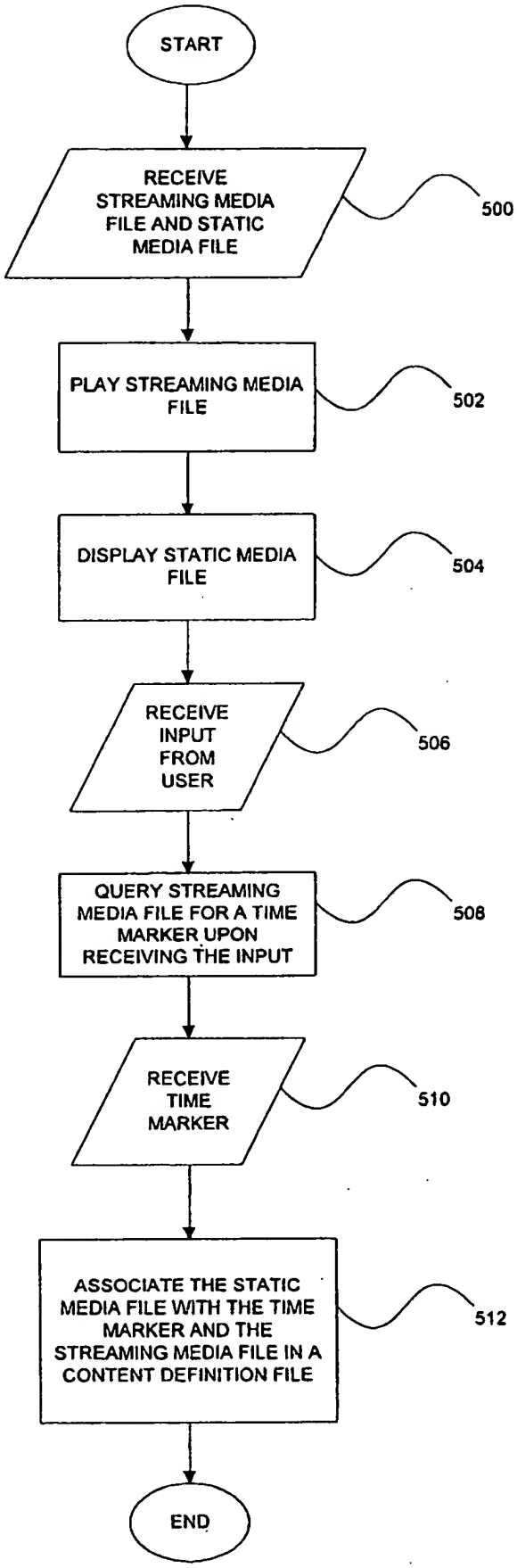


FIGURE 5A



Document - 0000000

0003074.00595

FIGURE 5B

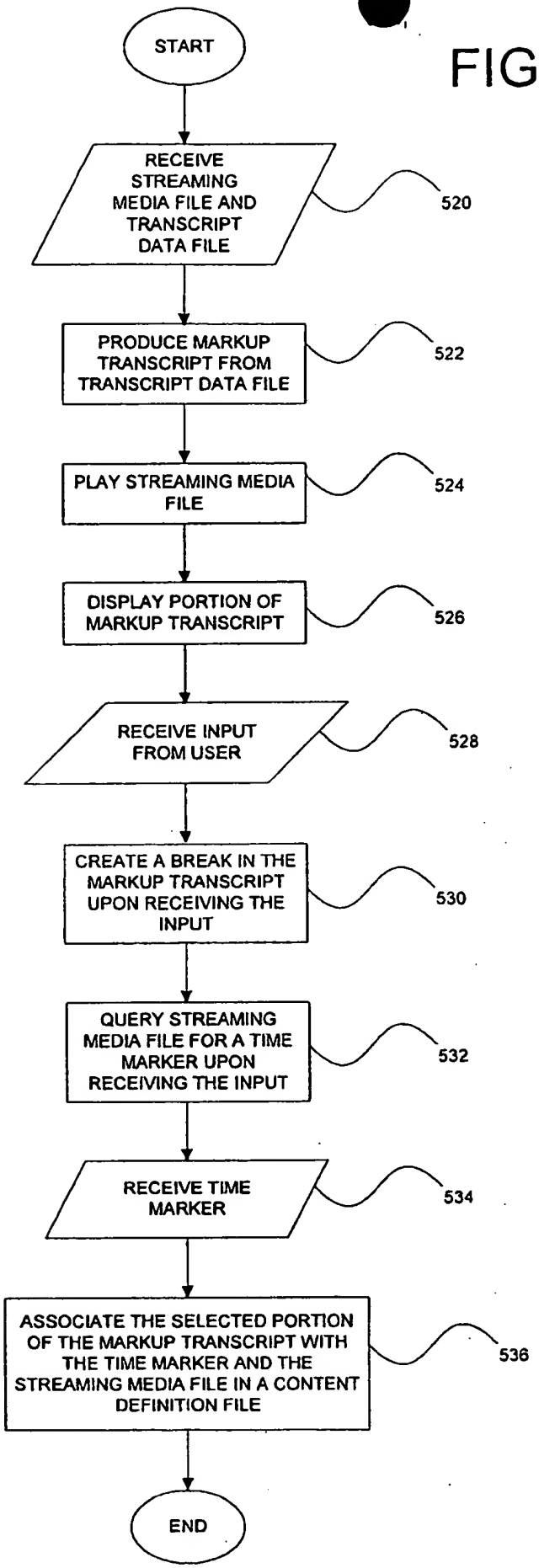
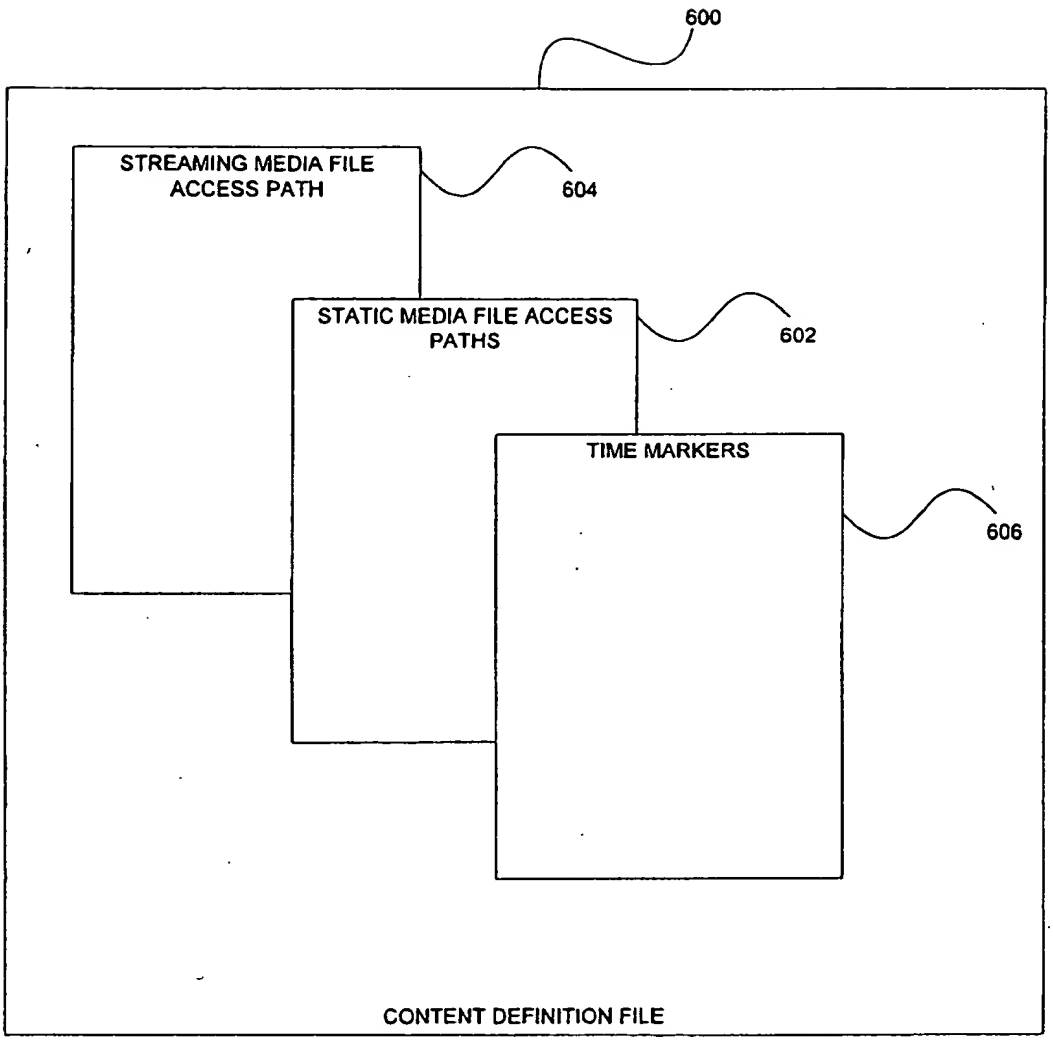
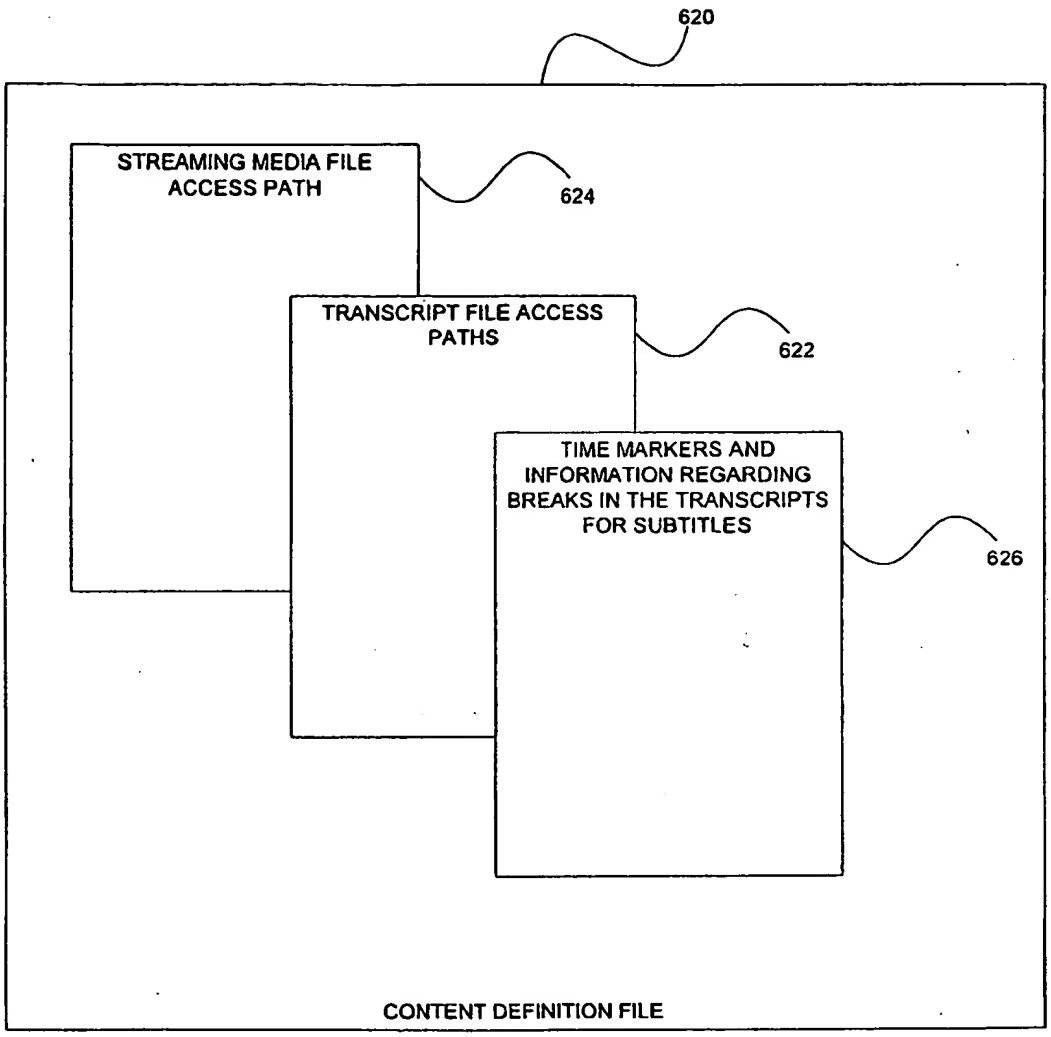


FIGURE 6A


600
STREAMING MEDIA FILE ACCESS PATH
604
STATIC MEDIA FILE ACCESS PATHS
602
TIME MARKERS
606
CONTENT DEFINITION FILE

0060607-060606

FIGURE 6B



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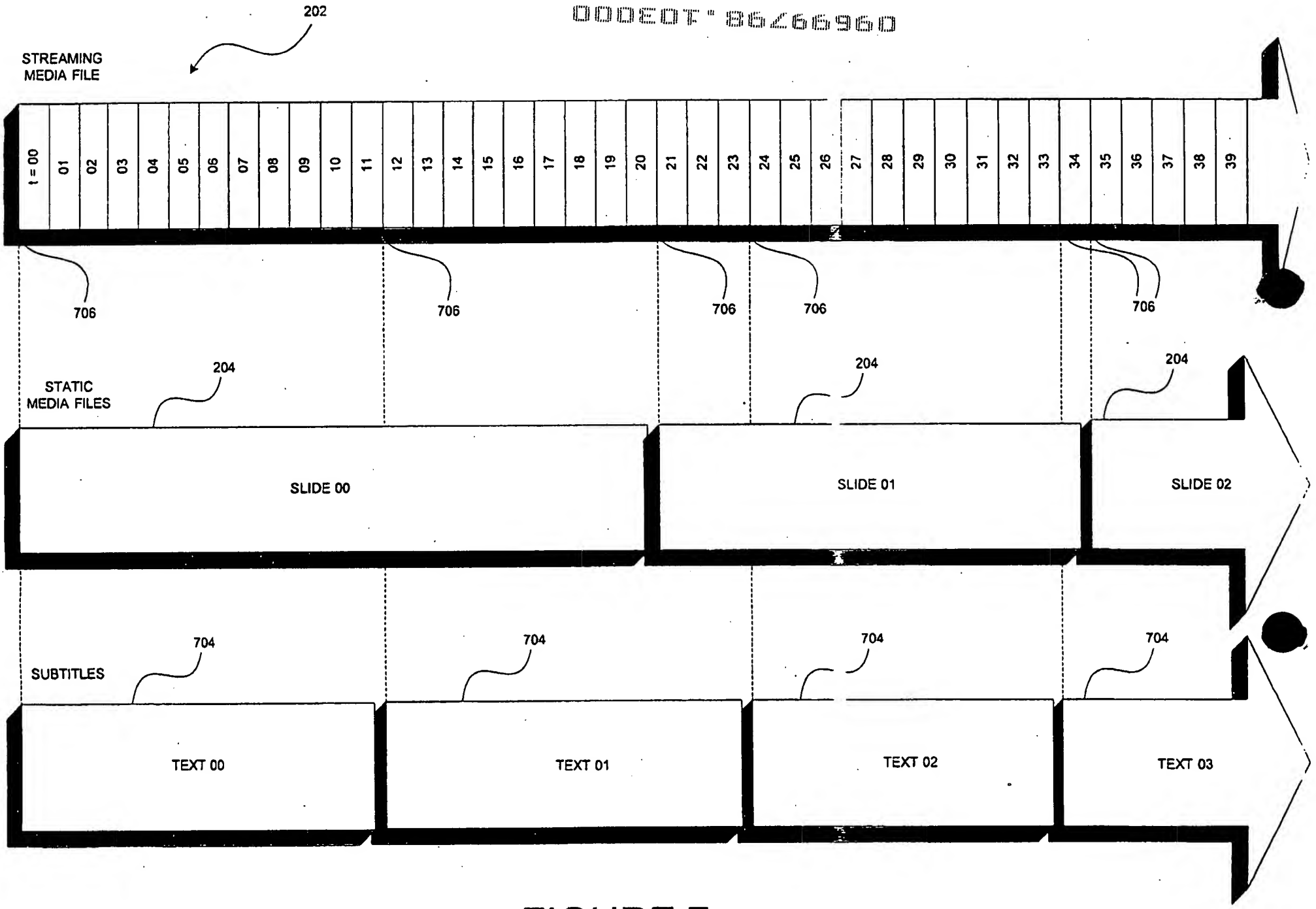


FIGURE 7

Docket No. 60035.0008US01

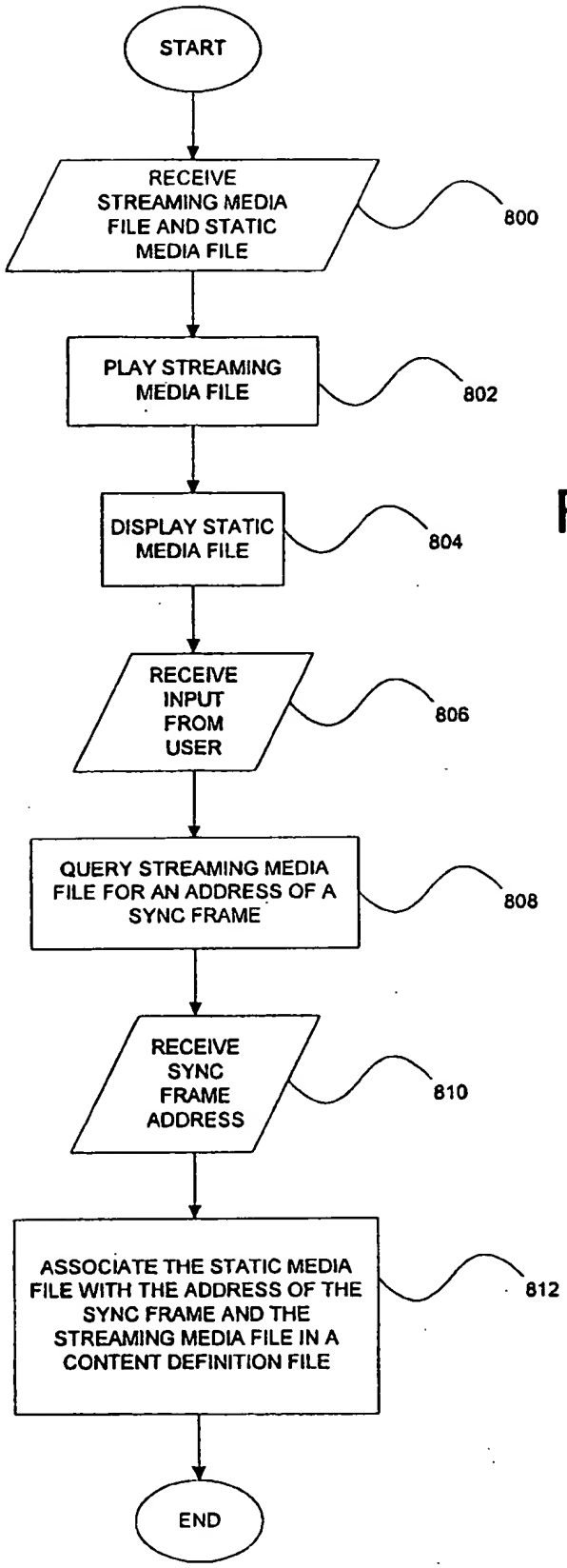
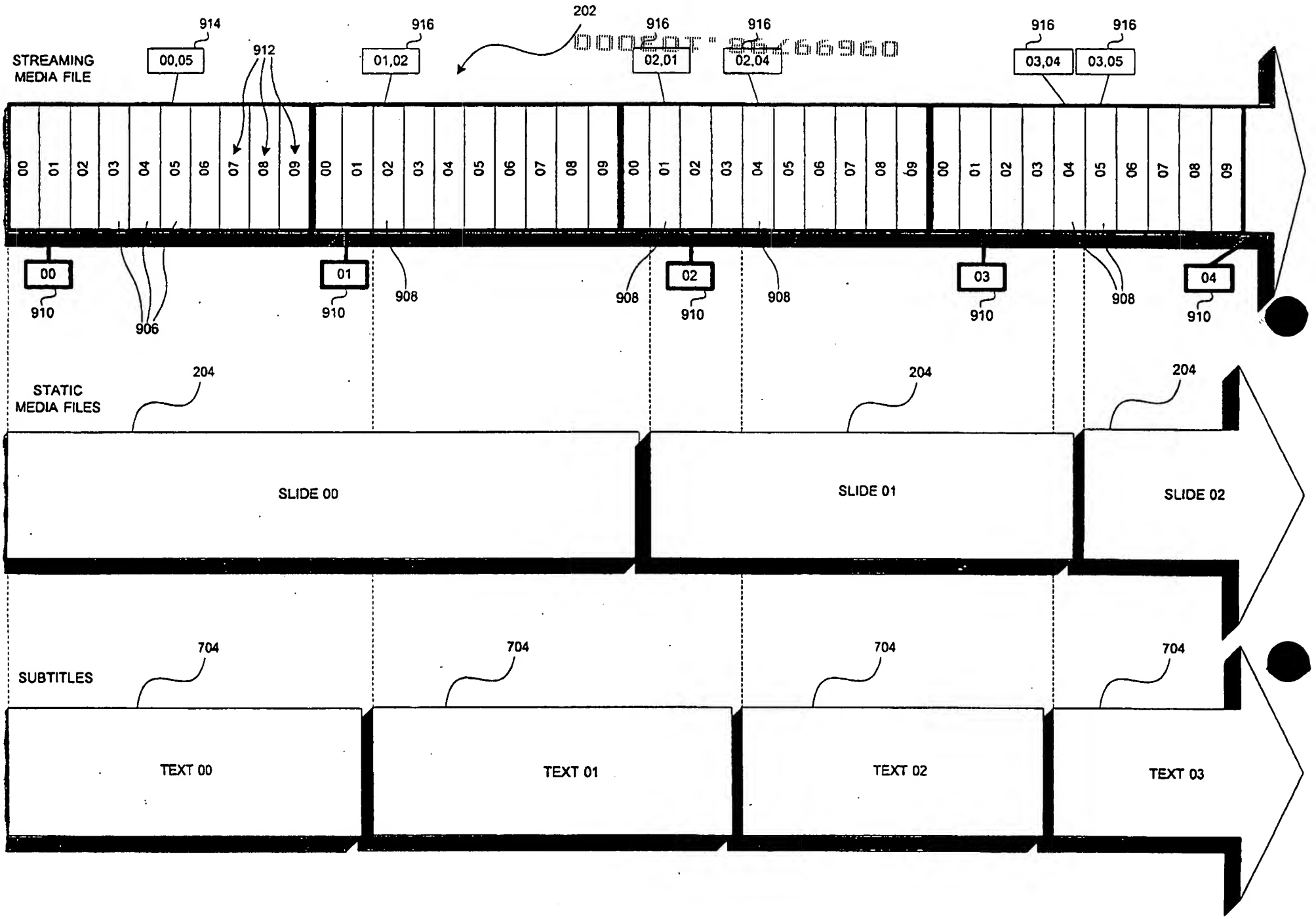


FIGURE 8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00,05
912
916
01,02
202
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02,01
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02,04
916
03,04
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03,05
00
01
02
03
04
05
06
07
08
09
910
906
908
STATIC MEDIA FILES
204
SLIDE 00
SLIDE 01
SLIDE 02
SUBTITLES
704
TEXT 00
TEXT 01
TEXT 02
TEXT 03

FIGURE 9

0605960-960504

FIGURE 10

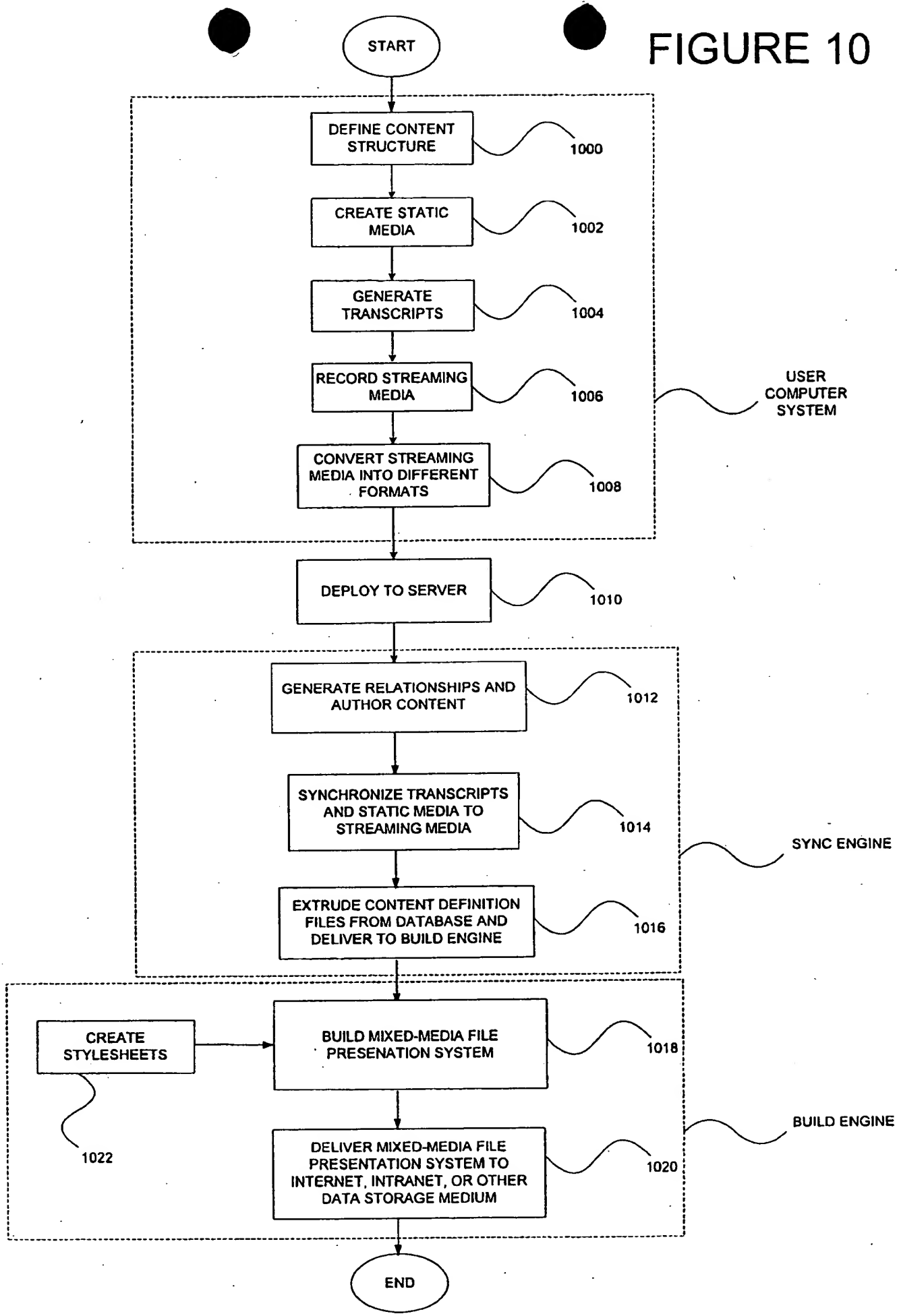
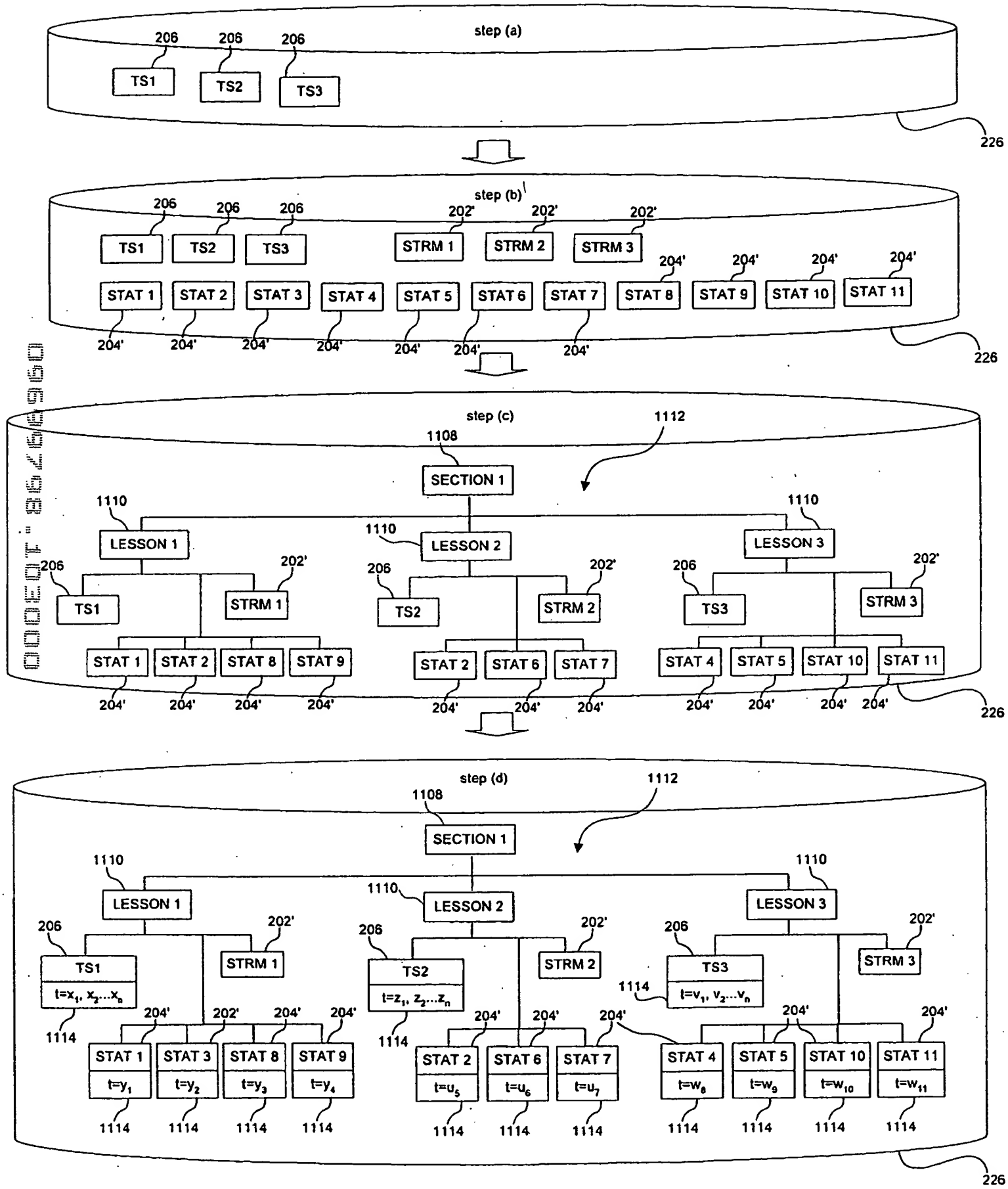


FIGURE 11


step (a)
206
206
206
TS1
TS2
TS3
226
step (b)
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206
206
202'
202'
202'
TS1
TS2
TS3
STRM 1
STRM 2
STRM 3
204'
204'
204'
204'
STAT 1
STAT 2
STAT 3
STAT 4
STAT 5
STAT 6
STAT 7
STAT 8
STAT 9
STAT 10
STAT 11
204'
204'
204'
204'
204'
204'
204'
226
step (c)
1112
1108
SECTION 1
1110
1110
1110
LESSON 1
LESSON 2
LESSON 3
206
202'
206
202'
206
202'
TS1
STRM 1
TS2
STRM 2
TS3
STRM 3
STAT 1
STAT 2
STAT 8
STAT 9
STAT 2
STAT 6
STAT 7
STAT 4
STAT 5
STAT 10
STAT 11
204'
204'
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204'
204'
204'
204'
204'
204'
226
step (d)
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1108
SECTION 1
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1110
1110
LESSON 1
LESSON 2
LESSON 3
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202'
206
202'
206
202'
TS1
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STRM 1
TS2
t=z1, z2...zn
STRM 2
TS3
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STRM 3
1114
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1114
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202'
204'
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STAT 3
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STAT 8
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STAT 9
t=y4
STAT 2
t=u5
STAT 6
t=u6
STAT 7
t=u7
STAT 4
t=w8
STAT 5
t=w9
STAT 10
t=w10
STAT 11
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226

0005074-080798

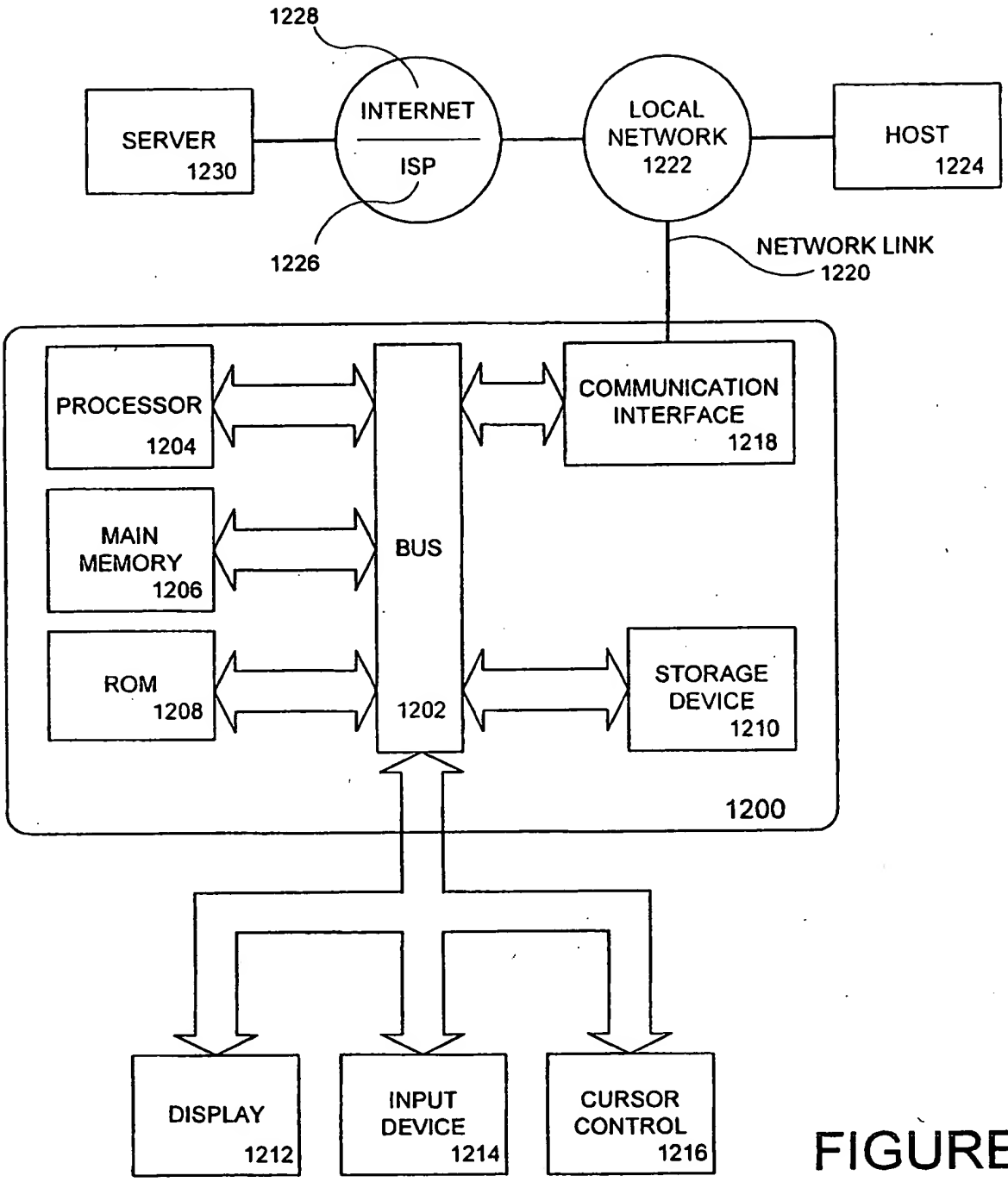

FIGURE 12